SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND REPORT ON AUDIT OF FINANCIAL STATEMENTS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017





INDEPENDENT AUDITOR'S REPORT

Board of Trustees School Pool For Excess Liability Limits Joint Insurance Fund P.O. Box 530 6000 Sagemore Drive, Suite 6203 Marlton, New Jersey 08053

Report on the Financial Statements

We have audited the accompanying financial statements of the School Pool For Excess Liability Limits Joint Insurance Fund (the "Fund") as of and for the fiscal years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Trustees School Pool For Excess Liability Limits Joint Insurance Fund

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Fund as of June 30, 2018 and 2017 and the changes in its financial position and its cash flows for the fiscal year then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Board of Trustees School Pool For Excess Liability Limits Joint Insurance Fund

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated February 8, 2019 on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Fund's internal control over financial reporting and compliance.

Respectfully Submitted,

Bowman & Company LLP Certified Public Accountants

Bouna 1 Compy LLP

& Consultants

Voorhees, New Jersey February 8, 2019



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITOR'S REPORT

Board of Trustees School Pool For Excess Liability Limits Joint Insurance Fund P.O. Box 530 6000 Sagemore Drive, Suite 6203 Marlton, New Jersey 08053

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the School Pool For Excess Liability Joint Insurance Fund (the "Fund"), as of June 30, 2018 and for the fiscal year then ended, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements, and have issued our report thereon dated February 8, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Trustees School Pool For Excess Liability Limits Joint Insurance Fund

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>, and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and the audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

Bouna 1 Compy LLP

Bowman & Company LLP Certified Public Accountants

& Consultants

Voorhees, New Jersey February 8, 2019

School Pool For Excess Liability Limits Joint Insurance Fund

Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the School Pool For Excess Liability Limits Joint Insurance Fund (the "Fund") presents a discussion and analysis of the financial performance of the Fund for the fiscal years ended June 30, 2018, 2017 and 2016. Please read it in conjunction with the basic financial statements that follow this section.

Overview of Basic Financial Statements

The Fund's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Fund is to provide property and casualty insurance coverage for school districts that are members of the Fund. The Fund maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Fund's assets, liabilities, reserves, and net position. Net position represents the amount of total assets less total liabilities and reserves.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Fund's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The comparative statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating and investing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the fiscal year.

Financial Highlights

The following tables summarize the net position and results of operations for the Fund as of and for the fiscal years ended June 30, 2018, 2017 and 2016.

Statement Of Net Position				2017 to 20	18 Change
	6/30/2018	6/30/2017	6/30/2016	<u>Amount</u>	Percentage
Assets					
Cash And Cash Equivalents	\$ 4,064,949	\$ 3,421,491	\$ 2,616,184	\$ 643,458	18.8%
Investments	1,000,000	-	-	1,000,000	100%
Other Assets	4,686,467	3,929,572	4,277,808	756,895	19.3%
Total Assets	9,751,416	7,351,063	6,893,992	2,400,353	32.7%
Liabilities And Reserves & Net Position					
Liabilities And Reserves					
Loss Reserves	3,811,901	2,950,195	3,345,053	861,706	29.2%
Other Liabilities	1,394,727	1,113,332	1,309,010	281,395	25.3%
Total Liabilities And Reserves	5,206,628	4,063,527	4,654,063	1,143,101	28.1%
Net Position - Unrestricted	\$ 4,544,788	\$ 3,287,536	\$ 2,239,929	\$ 1,257,252	38.2%

Statement Of Revenues, Expenses, And Ch	anges In Net Posit	tion Summary		2017 to 20	18 Change
	6/30/2018	6/30/2017	6/30/2016	Amount	Percentage
Operating Revenue					
Regular Contributions & Other Income	\$ 10,542,671	\$ 8,575,451	\$ 8,178,887	\$ 1,967,220	22.9%
Operating Expenses					
Provision For Claims And Claims					
Adjustement Recoveries	864,221	(390,370)	(461,182)	1,254,591	321.4%
Insurance Premiums	7,601,029	7,117,934	7,527,622	483,095	6.8%
Professional & Contractual Services	890,612	816,258	732,740	74,354	9.1%
Total Operating Expenses	9,355,862	7,543,822	7,799,180	1,812,040	24.0%
Operating Income	1,186,809	1,031,629	379,707	155,180	15.0%
Investment Income	70,443	29,978	17,484	40,465	135.0%
Change In Net Position	\$ 1,257,252	\$ 1,061,607	\$ 397,191	\$ 195,645	18.4%

Financial Highlights Continued

Overall increases in total premiums reflect exposure increases within the fund membership.

The Fund saw a 3.6% increase in the Fund's overall Budget prior to the addition of Linwood Board of Education, Bordentown Regional School District, and Millstone Township Board of Education.

The Fund reports an overall surplus position as well as in each individual fund year.

Economic Conditions

Investment Income continues to increase (135% or \$40,465) over the prior fiscal year stemming from better market conditions stemming from better interest rates. The Fund regularly monitors investment maturities in reference to liabilities and market conditions.

Reinsurance costs in the United States remain stable, but the global property market is experiencing significant rate pressure as a result of catastrophic hurricane, fire, and flood loss events of \$30+ billion in 2018 which followed \$60+ billion in 2017 hurricane losses. Workers' compensation costs continue to be influenced by medical inflation and increased indemnity awards. Generally, extended periods of economic stability are accompanied by corresponding stability in overall workers' compensation loss experience. Employment practice exposures are always a material concern and exposures continue to grow as a result of the development and expansion of laws in this area. The Fund monitors these economic conditions and continues an emphasis on employer & employee training to reduce accidents and claims.

Contacting the Fund's Management

This financial report is designed to provide the School Pool For Excess Liability Limits members and the Department of Banking and Insurance of the State of New Jersey with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the School Pool For Excess Liability Limits at the Fund office located 6000 at Sagemore Drive, Suite 6203, Marlton, New Jersey 08053 or by phone at (856) 446-9132.

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF NET POSITION AS OF JUNE 30, 2018 AND 2017

	<u>2018</u>	2017
<u>ASSETS</u>		
Cash And Cash Equivalents Investments Regular Contributions Receivable Interest Receivable Excess Insurance Receivable Aggregate Loss Fund Contingency Prospective Supplemental Contributions	\$ 4,064,949 1,000,000 - 637 242,608 - 4,443,222	\$ 3,421,491 - 92,494 - 246,488 3,590,590
Total Assets	9,751,416	7,351,063
LIABILITIES AND RESERVES Liabilities: Claims Payable Accrued Expenses Unearned Revenue	983,705 111,487 299,535	985,070 128,262
Total Liabilities	1,394,727	1,113,332
Claims Reserves: Case Reserves Provision For Excess Insurance Recoverable Net Claims Reserves	4,416,546 (604,645) 3,811,901	4,158,217 (1,208,022) 2,950,195
Total Liabilities And Reserves	5,206,628	4,063,527
NET POSITION		
Unrestricted	\$ 4,544,788	\$ 3,287,536

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>2018</u>	2017
Operating Revenue:		
Regular Contributions	\$ 9,690,039	\$ 8,997,122
Aggregate Loss Fund Contingency		,,
Prospective Supplemental Contributions Change	852,632	(421,671)
Total Operating Revenue	10,542,671	8,575,451
Operating Expenses:		
Provision For Claims And Claims Adjustment Expenses (Recoveries)	864,221	(390,370)
Insurance Premiums	7,601,029	7,117,934
Administrative Expenses:		
Actuary	6,494	6,494
Attorney	5,865	6,465
Auditor	12,450	12,150
Collaborative Network	50,000	50,000
Contingency	16,489	7,802
Extranet Provider	42,000	42,000
Fund Administrator	4,992	4,992
General Ledger Management	16,390	16,190
Marketing	74,013	54,599
Miscellaneous And Other Expenses	11,905	4,676
PRIMA Conference	385	5,239
Property Appraisals	59,916	60,621
Treasurer	7,900	7,750
Underwriting Manager	581,813	551,280
Total Operating Expenses	9,355,862	7,557,822
Operating Income	1,186,809	1,017,629
Non-Operating Revenue:		
Investment income	70,443	29,978
Change In Net Position	1,257,252	1,047,607
Net Position, Beginning	3,287,536	2,239,929
Net Position, Ending	\$ 4,544,788	\$ 3,287,536

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
Cash Flows From Operating Activities: Receipts From Regular Contributions Payments For Insurance Premiums Payments To Professionals And Suppliers	\$ 10,081,431 (7,626,776) (881,640)	\$ 8,700,466 (7,103,599) (821,538)
Net Cash Flows Provided By Operating Activities	1,573,015	775,329
Cash Flows From Investing Activities: Purchase of Investments Investment Income	(1,000,000) 70,443	- 29,978
Net Cash Flows Provided By (Used In) Investing Activities	(929,557)	29,978
Net Increase In Cash And Cash Equivalents	643,458	805,307
Cash And Cash Equivalents, Beginning	3,421,491	2,616,184
Cash And Cash Equivalents, Ending	\$ 4,064,949	\$ 3,421,491
Reconciliation Of Operating Income To Cash Flows From Operating Activities: Operating Income Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities: Observed In Accepts And Lightities:	\$ 1,186,809	\$ 1,017,629
Changes In Assets And Liabilities: Due From Owner Group Members Interest Receivable Regular Contributions Receivable Excess Insurance Receivable Aggregate Loss Fund Contingency Prospective Supplemental Contributions	(637) 92,494 3,880 (852,632)	23,311 - (92,494) (4,252) 421,671
Claims Payable Accrued Expenses Due To Owner Group Members Unearned Revenue	(1,365) (16,775) - 299,535	8,740 23,055 (23,311) (204,162)
Case Reserves	861,706	(394,858)
Net Cash Flows Provided By Operating Activities	\$ 1,573,015	\$ 775,329

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND REQUIRED SUPPLEMENTARY INFORMATION

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND RECONCILIATION OF CLAIMS LIABILITIES BY FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2018

<u>Total</u>	3,935,265	- 864,221	864,221	3,880	3,880	4,795,606	983,705 3,811,901
Aggregate Loss Fund <u>Contingency</u>	\$ 3,678,799 \$	7,891	7,891		1	\$ 3,686,690 \$	<i>ω</i>
Educator's Legal <u>Liability</u>	₩				ŀ	.	
Workers' Compensation	\$ 242,466	870,330	870,330	3,880	3,880	\$ 1,108,916	
<u>Automobile</u>	г С				1	€	
General <u>Liability</u>	\$ 14,000	(14,000)	(14,000)	١	3	ر چ	,
Property	. , Ф				,	\$	
	Total Unpaid Claim And Claim Adjustment Expenses - Beginning	Incurred Claims And Claims Adjustment Expenses: Provision For Insured Events Of Current Fund Year Changes In Provision For Insured Events Of Prior Fund Years	Total Incurred Claims And Claims Adjustment Expenses All Fund Years	Payments (Net Of Subrogation): Claims And Claims Adjustment Payments: Attributable To Insured Events Of Current Fund Year Attributable To Insured Events Of Prior Fund Year	Total Payments All Fund Years	Total Unpaid Claim And Claim Adjustment Expenses - Ending	Analysis Of Balance: Claims Payable Case Reserves (Net Of Recoverables)

\$ 4,795,606

SCHOOL POOL FOR EXCESS LIABILITY LIMITS JOINT INSURANCE FUND TEN-YEAR CLAIMS DEVELOPMENT INFORMATION AS OF JUNE 30, 2018

				Ш	FUND YEAR ENDED JUNE 30	DED JUNE 30				
Net Earned Required Contribution	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
And Investment Revenue: Earned Ceded	\$ 6,187,953 4,822,556	\$ 5,757,186 \$ 4,908,165	6,588,698 5,596,309	\$ 6,356,905 8 5,672,503	\$ 6,901,140 6,083,425	\$ 8,210,310 \$ 6,777,775	\$ 7,729,165 7,004,354	\$ 8,648,363 7,537,145	\$ 9,000,886 7,147,053	\$ 10,578,402 7,568,910
Net Earned	1,365,397	849,021	992,389	684,402	817,715	1,432,535	724,811	1,111,218		3,009,492
Unallocated Expenses	550,637	565,836	586,086	654,489	615,729	610,343	656,706	731,710	837,083	883,649
Estimated Claims And Expenses, End of Policy Year; Incurred Ceded	802,114	537,340	524,486		t 1	459,100	380,001	1 1	14,000	880,754
Net Incurred	802,114	537,340	524,486	1	ı	459,100	380,001	, , , , , , , , , , , , , , , , , , , ,	14,000	880,754
Paid (Cumulative) As Of: End Of Policy Year	•		ı	ı	\$	1	r	1		-
One rear Later Two Years I ater					1	1	ı	1	1	
Three Years Later	, r			, ,	1 :	rı	1 1	ι		
Four Years Later	•	•	1	•	r	1	ſ			
FIVE Years Later Siv Years Later	r	1	1	r	3					
Seven Years Later	ı f		1 1	ı					•	
Eight Years Later Nine Years I ater	r							-		
Wild reals Latel										
Re-Estimated Ceded Claims And Expenses	1	1	1	I demonstration	1	-	*	1	r	1
Re-Estimated Net Incurred Claims										
End of Policy Year	802,114	537,340	524,486		,	459 100	380 001		000	880 754
One Year Later	62,614	883,840	425,000	r	t	583,787	285,148		oop'f	500,134
Three Years Later	372,635	1,129,060	107 100	63,854	ı	633,787	1	•		
Four Years Later	506,006	1,644,540	599,689	170,00	1 1	726.769	r			
Five Years Later	576,872	268,556	565,932	İ	r			ı		
Seven Years Later	834,872	152,050	345,774	•						
Eight Years Later Nine Years Later	736,104	212,410								
Increase (Decrease) In Estimated Net Inclined										
Claims And Expenses From End Of Policy Year	\$ 53,011	\$ 324,930 \$	164,712	· S	ı sə	\$ (267,669) \$	\$ 380,001	ı СО	\$ 14,000	ا ده
								I		

SCHEDULE OF FINDINGS AND RECOMMENDATIONS
FOR THE FISCAL YEAR ENDED JUNE 30, 2018

SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u> and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u>.

There were no findings in the prior year.

APPRECIATION

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted,

Bowman & Company LLP Certified Public Accountants & Consultants

James J. Miles

Certified Public Accountant