# ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND REPORT ON AUDIT OF FINANCIAL STATEMENTS FOR THE FISCAL YEARS ENDED JUNE 30, 2017 AND 2016





#### INDEPENDENT AUDITOR'S REPORT

Board of Trustees Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund P.O. Box 530 6000 Sagemore Drive, Suite 6203 Marlton, New Jersey 08053

#### Report on the Financial Statements

We have audited the accompanying financial statements of the Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund (the "Fund") as of and for the fiscal years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Trustees
Atlantic and Cape May Counties Association
of School Business Officials Joint Insurance Fund

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Fund as of June 30, 2017 and 2016 and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Board of Trustees Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund

#### Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated February 2, 2018 on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Fund's internal control over financial reporting and compliance.

Respectfully Submitted,

Bowman & Company LLP
Certified Public Accountants

& Consultants

Voorhees, New Jersey February 2, 2018



## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Trustees Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund P.O. Box 530 6000 Sagemore Drive, Suite 6203 Marlton, New Jersey 08053

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund (the "Fund") as of and for the fiscal year ended June 30, 2017, and the related notes to the financial statements, which collective comprise the Fund's basic financial statements, and have issued our report thereon dated February 2, 2018.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Trustees Atlantic and Cape May Counties Association of School Business Officials Joint Insurance Fund

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>, and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and the audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

Bouma & Compy LLP

Bowman & Company LLP Certified Public Accountants

& Consultants

Voorhees, New Jersey February 2, 2018

### Atlantic & Cape May Counties Association of School Business Officials Joint Insurance Fund

#### Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the Atlantic & Cape May Counties Association of School Business Officials Joint Insurance Fund (the "Fund") presents a discussion and analysis of the financial performance of the Fund for the fiscal years ended June 30, 2017, 2016 and 2015. Please read it in conjunction with the basic financial statements that follow this section.

#### **Overview of Basic Financial Statements**

The Fund's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Fund is to provide property and casualty insurance coverage for school districts that are members of the Fund. The Fund maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Fund's assets, liabilities, reserves, and net position. Net position represents the amount of total assets less total liabilities and reserves.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Fund's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating and investing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the fiscal year.

#### Financial Highlights

The following tables summarize the Net Position and results of operations for the Fund as of and for the fiscal years ended June 30, 2017, 2016 and 2015.

Net Position Summary				2016 to 20	17 Change
·	6/30/2017	6/30/2016	6/30/2015	<u>Amount</u>	Percentage
Assets					
Cash & Cash Equivalents	\$ 5,594,877	\$11,202,167	\$ 5,505,861	\$(5,607,290)	-50.1%
Investments	12,453,980	5,513,475	9,021,395	6,940,505	125.9%
Other Assets	3,891,957	3,244,264	3,282,046	647,693	20.0%
Total Assets	21,940,814	19,959,906	17,809,302	1,980,908	9.9%
Liabilities And Reserves & Net Position					
Liabilities And Reserves					
Loss Reserves	11,801,931	10,604,547	9,844,757	1,197,384	11.3%
Other Liabilities	1,811,683	1,765,710	1,294,670	45,973	2.6%
Total Liabilities And Reserves	13,613,614	12,370,257	11,139,427	1,243,357	10.1%
Net Position - Unrestricted	\$ 8,327,200	\$ 7,589,649	\$ 6,669,875	\$ 737,551	9.7%

Statement of Revenues, Expenses, and Cha	inges In Net Posi	tion Summary		2016 to 20	17 Change
	6/30/2017	6/30/2016	<u>6/30/2015</u>	<u>Amount</u>	<u>Percentage</u>
Operating Revenue					
Regular Contributions & Other Income	\$10,525,978	\$10,450,950	\$10,205,084	\$ 75,028	0.7%
Operating Expenses					
Provision For Claims and Claims					
Adjustement Expenses	5,496,317	5,414,149	4,117,027	82,168	1.5%
Insurance Premiums	2,644,809	2,453,099	2,380,745	191,710	7.8%
Change In Provisions For SPELL					
Aggregate Excess Insurance	(121,929)	(7,184)	352,180	(114,745)	1597.2%
Professional & Contractual Services	1,380,269	1,319,255	1,308,393	61,014	4.6%
Total Operating Expenses	9,399,466	9,179,319	8,158,345	220,147	2.4%
Operating Income	1,126,512	1,271,631	2,046,739	(145,119)	-11.4%
  Investment Income	61,039	98,143	80,603	(37,104)	-37.8%
Distributions To Members	(450,000)	(450,000)			
Change In Net Position	\$ 737,551	\$ 919,774	\$ 2,127,342	\$ (182,223)	-19.8%

#### Financial Highlights Continued

During the fiscal year, the Fund continued its long-term success in controlling administrative and operating costs. The Fund's overall Budget for the 2016-2017 Fund Year was a 1.5% decrease over the 2015-2016 fund year prior to the addition of Upper Township Board of Education. The loss funding decrease of 5.5% offset the SPELL increase of 5.8% and operating expense increase of 4.9%.

The Fund did not report a deficit in any fund years. The ultimate liability to the applicable fund years were capped as a result of aggregate excess liability insurance protection.

The Fund authorized a \$450,000 surplus return to its members during the 2016-2017 fund year. The Fund is taking a prudent approach toward surplus distribution in recognition of lower investment income and diminished present results in the more recent fund years.

#### **Economic Conditions**

The decrease in Investment Income is a result of an unrealized loss of \$40,595 compared to an unrealized gain of \$15,575 previously. This is primarily due to a small portion (\$1,500,000) of the funds being redeemed and a large portion (\$8,495,550) of cash being invested. The Fund regularly monitors investment maturities in reference to liabilities and market conditions. Overall, market conditions appear to be improving.

Reinsurance costs in the United States remain very stable as the global market remains soft, although premium levels do appear to be leveling off in some market segments as carrier results begin to deteriorate slightly and signs of a hardening market may be developing on the horizon. Workers' compensation costs continue to be influenced by medical inflation and increased indemnity awards. Generally, extended periods of economic stability are accompanied by corresponding stability in overall workers' compensation loss experience. Employment practice exposures are always a material concern and exposures continue to grow as a result of the development and expansion of laws in this area. The Fund monitors these economic conditions and continues an emphasis on employer & employee training to reduce accidents and claims.

#### Contacting the Fund's Management

This financial report is designed to provide the Atlantic & Cape May Counties Association of School Business Officials Joint Insurance Fund members and the Department of Banking and Insurance of the State of New Jersey with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the Atlantic & Cape May Counties Association of School Business Officials Joint Insurance Fund office located at 6000 Sagemore Drive, Suite 6203, Marlton, New Jersey 08053 or by phone at (856) 446-9132.

## ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF NET POSITION AS OF JUNE 30, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
<u>ASSETS</u>		
Cash And Cash Equivalents Investments Accrued Interest Receivable Specific Excess Insurance Receivable Aggregate Excess Insurance Receivable	\$ 5,594,877 12,453,980 26,045 489,842 3,376,070	\$ 11,202,167 5,513,475 8,292 365,759 2,870,213
Total Assets	 21,940,814	19,959,906
LIABILITIES AND RESERVES		
Liabilities: Accrued Administrative Expenses Provision For SPELL Aggregate Excess Insurance Due To SPELL Authorized Return Of Surplus Accrued Interest On Authorized Return Of Surplus	194,848 803,502 - 770,517 42,816	184,521 925,431 23,311 589,631 42,816
Total Liabilities	1,811,683	1,765,710
Claims Reserves: Case Reserves IBNR Reserves	 12,742,908 3,468,709	10,963,837 3,765,833 14,729,670
Provision For Excess Insurance Recoverable: Specific Recoverable Aggregate Recoverable	 16,211,617 (3,851,510) (558,176)	(2,569,334) (1,555,789)
Net Claims Reserves	 11,801,931	10,604,547
Total Liabilities And Reserves	 13,613,614	12,370,257
NET POSITION		
Unrestricted	\$ 8,327,200	\$ 7,589,649

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

## ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2017 AND 2016

	2017	<u>2016</u>
Operating Revenue:		
Regular Contributions	\$ 10,525,978	\$ 10,435,602
Other Income		15,348
7.10	40 505 070	40 450 050
Total Operating Revenue	10,525,978	10,450,950
Operating Expenses:		
Provision For Claims And Claims Adjustment Expenses	5,496,317	5,414,149
Insurance Premiums:	0.044.000	0.450.000
Excess Insurance	2,644,809	2,453,099
Change In Provisions For SPELL	(404.000)	(7 104)
Aggregate Excess Insurance	(121,929)	(7,184)
Administrative Expenses:	23,272	22,816
Actuary	101,745	98,000
Attorney	18,975	18,250
Auditor	238,477	229,550
Claims Administration	1,113	1,113
Fidelity Bond Fund Administrator	616,236	588,434
Meetings And Seminars Expense	1,273	8,739
Miscellaneous	5,295	3,773
Planning Retreat	15,355	0,7,70
Postage/Copies/Faxes	903	868
Recording Secretary	1,075	1,075
Risk Management Consultants	182,988	163,094
Right To Know	5,475	5,307
Safety Consultant	85,484	83,318
Safety Incentive Program	42,656	50,868
Safety Training	17,620	23,375
State Of The Fund Dinner	8,887	7,535
Treasurer	13,440	13,140
Total Operating Expenses	9,399,466	9,179,319
Operating Income	1,126,512	1,271,631
Non-Operating Revenue:		
Investment Income	61,039	98,143
Change In Not Decition	1,187,551	1,369,774
Change In Net Position	1,107,331	1,505,174
Net Position, Beginning	7,589,649	6,669,875
	8,777,200	8,039,649
Distributions To Members	450,000	450,000
Net Position, Ending	\$ 8,327,200	\$ 7,589,649

## ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Cash Flows From Operating Activities: Receipts From Regular Contributions Other Income	\$ 10,525,978	\$ 10,435,602 15,348
Payments For Claim Payments Payments For Insurance Premiums Payments To Professionals And Suppliers	(4,952,184) (2,644,809) (1,369,942)	(4,611,738) (2,456,597) (1,315,159)
Net Cash Flows Provided By Operating Activities	1,559,043	2,067,456
Cash Flows From Investing Activities: Redemption Of Investments Purchase Of Investments Investment Income	1,500,000 (8,495,550) 98,331	14,500,000 (10,999,025) 123,560
Net Cash Flows Provided By (Used In) Investing Activities	(6,897,219)	3,624,535
Cash Flows From Noncapital Financing Activities: Distributions To Members Adjustments To Reconcile Noncapital Financing Activities To	(269,114)	- -
Net Cash Provided By (Used In) Provided By Noncapital Financing Activities: Increase In Accrued Interest On Surplus Distributions		4,315
Net Cash Flows Provided By (Used In) Noncapital Financing Activities	(269,114)	4,315
Net Increase (Decrease) In Cash And Cash Equivalents	(5,607,290)	5,696,306
Cash And Cash Equivalents, Beginning	11,202,167	5,505,861
Cash And Cash Equivalents, Ending	\$ 5,594,877	\$ 11,202,167
Reconciliation Of Operating Income To Cash Flows From Operating Activities: Operating Income Adjustments To Reconcile Operating Income	\$ 1,126,512	\$ 1,271,631
To Net Cash Provided By Operating Activities: Excess Insurance Receivable Accrued Expenses Due To SPELL Unearned Contributions Claims Reserves	(629,940) (111,602) (23,311) - 1,197,384	19,310 (3,088) 23,311 (3,498) 759,790
Net Cash Flows Provided By Operating Activities	\$ 1,559,043	\$ 2,067,456
Supplemental Disclosure - Non-Cash Activity: Unrealized Gain (Loss) On Investments Included In Investment Income	\$ (40,595)	\$ 15,575

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

## ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND REQUIRED SUPPLEMENTARY INFORMATION

# ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND RECONCILIATION OF CLAIMS LIABILITIES BY FUND FOR THE FISCAL YEAR ENDED JUNE 30, 2017 ATLANTIC AND CAPE MAY COUNTIES

	Pro	Property	General <u>Liability</u>	Automobile		Workers' Compensation	Educ Legal L	Educator's Legal Liabilit <u>y</u>		Total
Total Unpaid Claims And Claim Adjustment Expenses (Recoveries) - Beginning	↔	98,151 \$	\$ 1,216,891	\$ 357,253	& 23	\$ 7,640,038	8, 7, 7,	1,292,214 \$	10,6	10,604,547
Incurred Claims And Claims Adjustment Expenses: Provision For Insured Events Of Current Fund Year Changes In Provision For Insured Events Of Prior Fund Years	φ <del>-</del>	389,585 191,329	689,001 (242,020)	170,000 (63,693)	33)	3,902,988 118,524	9 ()	625,000 (284,397)	5,7	5,776,574 (280,257)
Total Incurred Claims And Claims Adjustment Expenses All Fund Years	9	679,065	1,663,872	463,560	00	11,661,550	1,6	1,632,817	16,1	16,100,864
Payments (Net Of Subrogation): Claims And Claims Adjustment Expenses: Attributable To Insured Events Of Current Fund Year Attributable To Insured Events Of Prior Fund Year	6 7	315,445 224,889	25,842 86,870	6,148	48 53)	903,389 2,170,467		10,090 298,836	4, 2,	1,260,914 2,294,909
Total Payments All Fund Years	0	540,334	112,712	(480,005)	05)	3,073,856		308,926	3,6	3,555,823
Total Unpaid Claims And Claim Adjustment Expenses - End Of Year	8	138,731 \$	\$ 1,551,160	\$ 943,565	65 \$	8,587,694	& 1,5	1,323,891 \$	12,5	\$ 12,545,041

ATLANTIC AND CAPE MAY COUNTIES ASSOCIATION OF SCHOOL BUSINESS OFFICIALS JOINT INSURANCE FUND TEN-YEAR CLAIMS DEVELOPMENT INFORMATION

AS OF JUNE 30, 2017

	2017	\$ 10,525,978 2,644,809	7,881,169	1,324,648	5,776,574	5,762,574	1,260,914	14,000	5,776,574	14,000
111111111111111111111111111111111111111	<u>2016</u>	\$ 10,475,205 \$ 2,453,099	8,022,106	1,296,512	5,300,002	5,300,002	1,146,192 2,124,962	49,700	5,300,002 5,149,307	\$ (150,695) \$
	2015	\$ 10,256,692 8 2,380,745	7,875,947	1,301,856	5,290,001	5,290,001	1,670,589 2,874,196 3,578,077	245,003	5,290,001 5,480,680 5,348,431	\$ 58,430
	2014	9,901,951 2,889,039	7,012,912	1,284,986	5,325,435	5,325,435	1,145,644 2,211,830 2,993,733 3,690,934	193,144	5,325,435 4,792,869 4,461,648 4,473,108	\$ (852,327)
ded June 30	2013	9,434,039 \$ 2,355,756	7,078,283	1,264,948	6,287,144 844,657	5,442,487	2,774,084 3,704,617 4,247,608 4,701,311 5,237,289	2,210,570	5,442,487 4,864,108 4,482,238 4,428,565 4,595,647	(846,840)
Policy Period Ended June 30	2012	8,932,174 \$	7,001,972	1,289,425	5,701,731 167,000	5,534,731	1,276,033 2,716,497 3,624,051 4,506,291 5,224,733 5,451,042	563,601	5,534,731 5,440,168 5,339,762 5,100,299 5,419,507 5,320,066	(214,665) \$
Δ.	2011	8,292,177 \$ 1,982,445	6,309,732	1,293,947	6,232,896 741,432	5,491,464	1,236,566 2,456,449 3,031,148 3,666,130 6,568,261 7,454,529 7,743,801	3,806,531	5,491,464 5,407,023 5,440,657 5,487,623 5,488,9001 5,488,999	(2,465) \$
	2010	7,767,115 \$	5,966,515	1,271,472	7,329,349 2,083,199	5,246,150	1,777,889 4,138,529 5,329,742 6,148,055 6,836,821 7,580,492 7,978,092 8,413,058	3,843,277	5,246,150 5,248,410 5,249,292 5,249,250 5,313,017 5,235,87 5,246,148 5,242,864	(3,286) \$
	<u>2009</u>	; 8,380,125 \$ 1,849,615	6,530,510	1,272,264	6,235,004 629,055	5,605,949	1,426,998 2,597,299 3,658,035 4,488,751 5,734,545 6,170,520 6,551,499 6,837,460 7,078,563	1,914,309	5,605,949 5,604,122 5,602,983 5,602,981 5,602,985 5,605,945 5,605,947 5,605,944	\$ (5) \$
	2008	\$ 6,885,307 \$ 1,563,481	5,321,826	1,093,005	3,700,000	3,700,000	834,095 1,778,815 2,343,908 3,352,824 3,799,274 4,037,211 4,331,173 4,646,162 4,693,391 4,771,572	540,087	3,700,000 4,050,676 4,429,138 4,423,429 4,376,385 4,429,398 4,429,398 4,429,412 4,429,461 4,429,461	\$ 733,454
		Net Earned Required Contribution And Investment Revenue: Earned Ceded		Unallocated Expenses	Estimated Claims And Expenses, End Of Policy Year: Incurred Ceded	Net Incurred	Paid (Cummulative) As Of. End Of Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Six Years Later Seven Years Later Getht Years Later Hight Years Later Nine Years Later	Re-Estimated Ceded Claims And Expenses	Re-Estimated Incurred Claims And Expenses. End Of Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Six Years Later Seven Years Later Ight Years Later	Increase (Decrease) In Estimated Incurred Claims And Expenses From End Of Policy Year

## SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u> and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

#### SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None

#### SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u>.

There were no findings in the prior year.

#### **APPRECIATION**

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted,

Bowman & Company LLP Certified Public Accountants

& Consultants

James J. Miles Certified Public Accountant